



FA LA LA LA LA, BLAH BLAH,
BLAH BLAH.



This year, Reputation Ink is replacing the ho, ho-hum in your holiday with the mother lode for naughty and nice marketers:

CRIMES AGAINST CONTENT

THE **CONTENT MARKETING & PR** PARTY GAME

It's less Christmas miracle and more total mockery of this industry we're in together, full of marketing **ScenarEOs** (SEO — see what we did there?) and solutions you shouldn't take to heart — whether you choose to **Play Nice** or end up on **Santa's Sh*t List** with us.

HOW TO MAKE YOUR OWN CRIMES AGAINST CONTENT GAME:

Painstakingly cut out all of the ScenarEOs, Play Nice and Santa's Sh*t List cards below along with these game rules.

HOW TO PLAY:

It's like **Cards Against Humanity**, but with a content marketing spin.

- 1 Each player draws five answer cards (Play Nice, Santa's Sh*t List or a combo).
- 2 The person who cursed last is the **CHIEF CONTENT OFFENDER (CCO)** for the first round and flips over a marketing ScenarEO card. The other players address that question or fill-in-the-blank ScenarEO with their most (in)appropriate answer card, playing it face down on the table.
- 3 The **CCO** reads the other players' answers aloud and chooses the winner for that round, who hangs on to that ScenarEO card as a "point."
- 4 The same drill goes around the table in a clockwise formation until one of the players has won a total of five ScenarEO cards, becoming the **SMOOTH CRIMINAL** and winner of Crimes Against Content.



<p>SCENAREOS</p> <p>I thought I was on mute, but accidentally said _____ .</p> <p>rePUTATIONink</p>	<p>SCENAREOS</p> <p>Keyword(s) that describe the person sitting to your left: _____ .</p> <p>rePUTATIONink</p>
<p>SCENAREOS</p> <p>The perfect call to action is _____ .</p> <p>rePUTATIONink</p>	<p>SCENAREOS</p> <p>My brand strategy is _____ .</p> <p>rePUTATIONink</p>
<p>SCENAREOS</p> <p>The content marketing funnel reminds me of _____ .</p> <p>rePUTATIONink</p>	<p>SCENAREOS</p> <p>Your Google search history is full of _____ .</p> <p>rePUTATIONink</p>
<p>SCENAREOS</p> <p>Santa's elf wanted to _____ after the press conference.</p> <p>rePUTATIONink</p>	<p>SCENAREOS</p> <p>Twitter is replacing its 140 characters with _____ .</p> <p>rePUTATIONink</p>
<p>SCENAREOS</p> <p>If someone leaves a negative comment on your company Facebook page, you should reply with _____ .</p> <p>rePUTATIONink</p>	<p>SCENAREOS</p> <p>A qualified sales lead is one with _____ .</p> <p>rePUTATIONink</p>

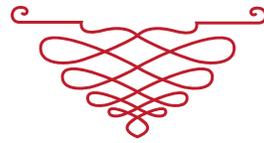


<p>SCENAREOS</p> <p>I didn't know the buyer's journey included a trip to _____.</p> <p>rePUTATIONink</p>	<p>SCENAREOS</p> <p>Instead of ROI, you're getting _____ this year.</p> <p>rePUTATIONink</p>
<p>SCENAREOS</p> <p>My account coordinator accidentally distributed the _____ press release.</p> <p>rePUTATIONink</p>	<p>SCENAREOS</p> <p>_____ : the key to aligning sales and marketing teams.</p> <p>rePUTATIONink</p>
<p>SCENAREOS</p> <p>_____ is a surefire way to get a ton of blog views.</p> <p>rePUTATIONink</p>	<p>SCENAREOS</p> <p>According to best practices, websites should be mobile responsive and include _____.</p> <p>rePUTATIONink</p>
<p>SCENAREOS</p> <p>If I don't hit my sales goal this year I'll feel like _____.</p> <p>rePUTATIONink</p>	<p>SCENAREOS</p> <p>To spice up your blog's editorial calendar, include a _____ series.</p> <p>rePUTATIONink</p>
<p>SCENAREOS</p> <p>The intern accidentally posts porn to your company Twitter page. You discipline him with _____.</p> <p>rePUTATIONink</p>	<p>SCENAREOS</p> <p>Your marketing campaign is guaranteed to go viral if it features _____.</p> <p>rePUTATIONink</p>

PLAY NICE

<p>PLAY  NICE</p> <p>Donald Trump's toupee</p> <p>rePUTATIONink</p>	<p>PLAY  NICE</p> <p>"Whine About It" Wednesdays</p> <p>rePUTATIONink</p>
<p>PLAY  NICE</p> <p>Netflix and chill</p> <p>rePUTATIONink</p>	<p>PLAY  NICE</p> <p>Man bun</p> <p>rePUTATIONink</p>
<p>PLAY  NICE</p> <p>rePUTATIONink (*we ain't scared)</p> <p>rePUTATIONink</p>	<p>PLAY  NICE</p> <p>The Most Interesting Man in the World</p> <p>rePUTATIONink</p>
<p>PLAY  NICE</p> <p>Dogshaming</p> <p>rePUTATIONink</p>	<p>PLAY  NICE</p> <p>Finding a typo in your e-blast</p> <p>rePUTATIONink</p>
<p>PLAY  NICE</p> <p>Selfie sticks</p> <p>rePUTATIONink</p>	<p>PLAY  NICE</p> <p>Make the logo bigger</p> <p>rePUTATIONink</p>

PLAY NICE



<p>PLAY  NICE</p> <p>A never-ending website redesign</p> <p>REPUTATIONink</p>	<p>PLAY  NICE</p> <p>A brainstorming session that's actually a shitstorm</p> <p>REPUTATIONink</p>
<p>PLAY  NICE</p> <p>A pointless rebrand</p> <p>REPUTATIONink</p>	<p>PLAY  NICE</p> <p>Native ads that aren't fooling anyone</p> <p>REPUTATIONink</p>
<p>PLAY  NICE</p> <p>A 400-slide PowerPoint presentation</p> <p>REPUTATIONink</p>	<p>PLAY  NICE</p> <p>Being SOL on your KPIs</p> <p>REPUTATIONink</p>
<p>PLAY  NICE</p> <p>Substituting a puppy for an actual idea</p> <p>REPUTATIONink</p>	<p>PLAY  NICE</p> <p>Someone who uses "marketing rockstar" as her title on LinkedIn</p> <p>REPUTATIONink</p>
<p>PLAY  NICE</p> <p>Mistaking a QR code for a big idea</p> <p>REPUTATIONink</p>	<p>PLAY  NICE</p> <p>The creep who uses LinkedIn to troll for dates</p> <p>REPUTATIONink</p>

SANTA'S SH*T LIST

<p>SANTA'S  SH*T LIST</p> <p>WARNING: This deck isn't for everyone. If you prefer Norman Rockwell to Amy Schumer, that's cool, too. Skip these cards and maintain your position on Santa's nice list.</p> <p>rePUTATIONink</p>	<p>SANTA'S  SH*T LIST</p> <p>Seeing a co-worker's nudes</p> <p>rePUTATIONink</p>
<p>SANTA'S  SH*T LIST</p> <p>The Ashley Madison database</p> <p>rePUTATIONink</p>	<p>SANTA'S  SH*T LIST</p> <p>Zombie threesome</p> <p>rePUTATIONink</p>
<p>SANTA'S  SH*T LIST</p> <p>Bill Cosby's dating tips</p> <p>rePUTATIONink</p>	<p>SANTA'S  SH*T LIST</p> <p>A basic bitch</p> <p>rePUTATIONink</p>
<p>SANTA'S  SH*T LIST</p> <p>North Pole dancers</p> <p>rePUTATIONink</p>	<p>SANTA'S  SH*T LIST</p> <p>Drunk dialing your mother</p> <p>rePUTATIONink</p>
<p>SANTA'S  SH*T LIST</p> <p>Truffle butter</p> <p>rePUTATIONink</p>	<p>SANTA'S  SH*T LIST</p> <p>Realizing the new guy's a DILF</p> <p>rePUTATIONink</p>

SANTA'S SH*T LIST

<p>SANTA'S  SH*T LIST</p> <p></p> <p>rePUTATIONink</p>	<p>SANTA'S  SH*T LIST</p> <p>Rudolph's red rocket</p> <p>rePUTATIONink</p>
<p>SANTA'S  SH*T LIST</p> <p>Santa's sack</p> <p>rePUTATIONink</p>	<p>SANTA'S  SH*T LIST</p> <p>Jeanjerking</p> <p>rePUTATIONink</p>
<p>SANTA'S  SH*T LIST</p> <p>End of my funnel</p> <p>rePUTATIONink</p>	<p>SANTA'S  SH*T LIST</p> <p>A long walk of shame</p> <p>rePUTATIONink</p>
<p>SANTA'S  SH*T LIST</p> <p>The CEO's browsing history</p> <p>rePUTATIONink</p>	<p>SANTA'S  SH*T LIST</p> <p>Premature e-blast</p> <p>rePUTATIONink</p>
<p>SANTA'S  SH*T LIST</p> <p>Yellow snow</p> <p>rePUTATIONink</p>	<p>SANTA'S  SH*T LIST</p> <p>T.H.O.T. leader</p> <p>rePUTATIONink</p>